



To whom it may concern:

Testimonial: VBX telephone system

Bird Machines installed a VBX telephone system in November 2007.

The functionality of the VBX is excellent and compares with that of telephone systems in a far higher cost bracket. The features we specifically use are:

- Incoming call answering (voice menu / dial extension number directly) to distribute incoming calls
- Voice messaging with email notification
- Call forwarding (including to external telephone numbers)
- Wireless telephone connectivity

These features contribute to substantial indirect cost savings and an improved ability for callers to contact the required person.

Our wireless enabled cell phones are programmed to automatically connect to the VBX system when within wireless range, making the cell phone an extension on the VBX system. Calls then made from the cell phone are automatically routed via the VBX system in the most efficient / least cost manner. Incoming calls also ring on the cell phone. This wireless connectivity is not only a convenient function, but also results in a cost saving.

Prior to the VBX installation, Bird Machines had a Diginet line between our Nelspruit office and branch office at Bethal. This line carried data as well as VOIP between the offices. VBX identified the opportunity to re-route this connection together with the VBX VOIP through a VPN over our ADSL lines. This enabled us to cancel the Diginet line at a direct cost saving of R5 000 per month.

The monthly cost saving on calls varies as the total cost saving is dependant on the number of calls made, which varies greatly in our case. It is, however, clear is that there is a substantial saving per call routed over the VBX VOIP lines vs. the comparative Telkom cost.

On our previous analogue telephone system, we had made use of premi-cell units to affect cost savings on outgoing calls to cell phone numbers. The VBX system handles this routing effectively, thus maintaining this saving. (Our call cost thus routed is marginally less than if routed via the VOIP line).

In general we are quite satisfied that the choice to install the VBX system at our offices was a good choice. The system is stable, and provides functionality and costs savings we would otherwise not have enjoyed.

Regards,

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Chief Financial Officer

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